

Newport Credentialing Solutions Expands Business Development Team

Valley Stream, NY – Newport Credentialing Solutions, LLC, the nation’s leading provider of patent pending, cloud based reporting, decision support software and back office credentialing solutions for physicians and allied health providers, today announced that Michael Hobbs has joined the firm as Vice President of Business Development. Hobbs works with multi-facility health systems, hospitals, academic medical centers, and physician group practices to create significant, sustainable value.

“As health systems, academic medical centers, and physician group practices manage their revenue cycles in preparation for the roll out of the ACO delivery model, physician alignment and linking those providers to the appropriate insurance plans through a pro-active provider enrollment initiative has never been more important,” said Scott Friesen, CEO, Newport. “Mike’s deep knowledge of the revenue cycle will help our clients develop a robust provider enrollment solution by partnering with them to meet their IT and back office needs.”

Hobbs has more than 20 years of healthcare GPO and revenue cycle experience. At Newport, he will be responsible for developing comprehensive provider enrollment IT and back office solutions as well as managing the business development team.

Previously, Hobbs worked at VHA/Novation and most recently at Amerinet where he developed innovative software driven supply chain and revenue cycle solutions. Prior to Amerinet, Hobbs worked at Owens and Minor. Hobbs proudly served in Desert Storm as a Nuclear Biological Chemical Warfare officer. He is a graduate of the University of North Carolina at Chapel, majoring in Radiologic Science. Hobbs also has a Master’s Degree in Business Management from Amber University. Mike resides in Richmond, VA with his wife and daughter.

Newport Credentialing Solutions partners with clients to provide industry defining, cloud based reporting, decision support software and back office credentialing solutions for physicians and allied health providers. Newport works with some of the nation’s largest multi-facility health systems, academic medical centers, hospitals and group practices to help them increase revenue and manage their provider enrollment departments in a more efficient and pro-active manner.

Learn more at www.newportcredentialing.com.